

# Wholesale Distribution Contract

This **wholesale distribution contract** form sample document provides a clear template for outlining terms between suppliers and distributors. It ensures both parties agree on pricing, delivery, and responsibilities to maintain a smooth supply chain. Using this form helps prevent disputes and streamlines the distribution process.

## 1. Parties

This Agreement is made between:

**Supplier:** [Supplier Company Name], having its principal place of business at [Address].

**Distributor:** [Distributor Company Name], having its principal place of business at [Address].

## 2. Products Covered

The products to be supplied and distributed under this Agreement are as follows:

[List of Products and Descriptions]

## 3. Price & Payment Terms

- Wholesale price per unit: \$[Amount] (exclusive of taxes)
- Payment terms: [e.g., Net 30 days from invoice date]
- Accepted payment methods: [e.g., Bank transfer, Check]

## 4. Ordering & Delivery

- Minimum order quantity: [Specify]
- Order placement process: [Specify process, e.g. by email, online portal]
- Estimated delivery timeframe: [e.g., Within 10 business days of order confirmation]
- Delivery terms & responsibilities: [e.g., FOB Supplier Warehouse]

## 5. Responsibilities

### Supplier Responsibilities:

- Ensure timely supply and quality of products
- Provide product documentation and support

### Distributor Responsibilities:

- Promote and sell products in defined territory
- Provide regular sales reports to Supplier

## 6. Duration & Termination

This Agreement shall commence on [Start Date] and continue until [End Date] unless terminated earlier by either party upon [Number] days' written notice.

## 7. Miscellaneous

- Confidentiality Clause
- Dispute Resolution Method
- Governing Law
- Amendment Procedure

## 8. Signatures

### Supplier Representative:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

### Distributor Representative:

Name: \_\_\_\_\_

Title: \_\_\_\_\_  
Date: \_\_\_\_\_

*This sample is for informational purposes only and should be adapted to your specific business and legal requirements.*