

Exclusive Distribution Agreement Form Template Sample

This **exclusive distribution agreement form template** sample provides a clear and legally sound framework for defining the terms between suppliers and distributors. It ensures both parties understand their rights and obligations, fostering a mutually beneficial business relationship. Using this template helps streamline the agreement process and minimize potential disputes.

Exclusive Distribution Agreement

1. Parties

This Agreement is made between **[Supplier Name]**, with principal place of business at **[Supplier Address]**, ("Supplier") and **[Distributor Name]**, with principal place of business at **[Distributor Address]**, ("Distributor").

2. Grant of Exclusive Rights

The Supplier hereby appoints the Distributor as its exclusive distributor of **[Products]** within the **[Territory]** for the term of this Agreement. The Supplier shall not supply the Products to any other distributor or end customer in the Territory.

3. Term

This Agreement shall commence on **[Start Date]** and continue for a period of **[Term]**, unless earlier terminated in accordance with the terms set forth herein.

4. Obligations of the Distributor

- Promote and sell the Products within the Territory.
- Maintain adequate inventory to meet market demand.
- Provide periodic sales reports to the Supplier.
- Comply with all applicable laws and regulations.

5. Obligations of the Supplier

- Supply Products in agreed quantities and quality.
- Provide necessary marketing materials and support.
- Honor warranties and service commitments.

6. Pricing and Payment Terms

The Distributor shall purchase the Products from the Supplier at the prices set forth in **Schedule A**. Payment terms shall be **[Payment Terms]**.

7. Confidentiality

Both parties agree to maintain the confidentiality of any proprietary or sensitive information exchanged under this Agreement.

8. Termination

This Agreement may be terminated by either party upon **[Notice Period]** written notice if the other party breaches any material provision of this Agreement.

9. Governing Law

This Agreement shall be governed by and construed in accordance with the laws of **[Jurisdiction]**.

10. Signatures

Supplier:

[Authorized Representative Name] [Authorized Representative Name]
[Title] [Title]
[Date] [Date]

Distributor:

This template is for informational purposes only and does not constitute legal advice. Parties should consult with their legal counsel before entering into any agreement.

