

# International Distribution Agreement Form Example

An **international distribution agreement form** example serves as a crucial template outlining the terms and conditions between manufacturers and distributors across borders. This document ensures clarity on responsibilities, payment terms, and legal compliance in global trade. Utilizing a well-structured form helps businesses streamline their international partnerships efficiently.

## Sample International Distribution Agreement

### 1. Parties

This International Distribution Agreement (**Agreement**) is made on *[Date]* by and between:

- **Manufacturer:** [Manufacturer Name], located at [Manufacturer Address]
- **Distributor:** [Distributor Name], located at [Distributor Address]

### 2. Appointment

The Manufacturer hereby appoints the Distributor as its non-exclusive/exclusive distributor of the following products:

- [Product 1]
- [Product 2]
- [Product 3]

within the following territory: **[Territory]**.

### 3. Terms and Conditions

- **Term:** This Agreement shall commence on *[Start Date]* and remain in effect until *[End Date]* or until terminated as provided herein.
- **Obligations of Distributor:**
  - Promote and sell Manufacturer's products in the Territory.
  - Maintain necessary licenses and comply with all applicable laws and regulations.
- **Obligations of Manufacturer:**
  - Provide products meeting agreed-upon specifications and quality standards.
  - Support Distributor with promotional materials and necessary training.

### 4. Pricing and Payment

The prices for the Products shall be as set forth in **Annex A** of this Agreement. Payment terms are *[Number]* days from the date of invoice. All payments shall be made in *[Currency]*.

### 5. Delivery and Shipping

The Manufacturer shall deliver the products to the Distributor's designated location *[Incoterms, e.g., FOB, CIF]*. Shipping costs, insurance, and duties shall be the responsibility of *[Party]*.

### 6. Termination

This Agreement may be terminated by either party upon *[Number]* days written notice, or immediately in the event of a material breach.

### 7. Governing Law

This Agreement shall be governed by and construed in accordance with the laws of *[Country]*.

### 8. Signatures

#### Manufacturer

Name:  
Title:  
Date:

#### Distributor

Name:  
Title:  
Date:

*This sample is for informational purposes only and should be customized to fit the specific needs and legal requirements of the parties*

*involved. Consulting a qualified attorney is recommended before finalizing any agreement.*